

# *Ocean Rate Bulletin*



## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2003. The denominator represents the total number of FEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 327.5 \ 2.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	23%	9%	18										
Evergreen	22%	14%	29										
APL	16%	9%	25										
K Line	16%	2%	22	\$1,400	\$140	\$40							\$1,580
OOCL	7%	27%	22	\$1,705	\$230	\$40							\$1,975
Hyundai	6%	12%	21										
Maersk-SeaLand	6%	6%	29	\$1,215	\$230								\$1,445
MOL	4%	6%		\$1,650	\$230	\$40					\$399		\$2,319
Yang Ming	0%	8%	28										
Average Container Rate													\$1,733

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 142.0 \ 1,935.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	87%	27%	12										
MOL	13%	17%	16	\$1,622	\$230	\$40					\$399		\$2,291
Hyundai	0%	21%											
CMA-CGM	0%	10%											
APL	0%	6%	12	\$2,222	\$230	\$40							\$2,492
Zim Line	0%	6%	19										
Evergreen	0%	4%	24										
Average Container Rate													\$2,291

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 52.0 \ 1,060.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	69%	16%	24	\$2,375	\$230	\$40					\$399		\$3,044
Hanjin	31%	2%	19										
Yang Ming	0%	20%	21										
Hyundai	0%	16%											
Evergreen	0%	15%	28										
OOCL	0%	14%	19										
Maersk-SeaLand	0%	11%	32	\$1,615	\$230								\$1,845
NYK Line	0%	3%	22										
Average Container Rate													\$3,044

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 38.0 \ 3,794.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hatsu Marine Ltd.	37%	0%	22										
Evergreen	32%	5%	22										
MOL	16%	5%	15	\$1,350	\$230	\$40					\$399		\$2,019
APL	16%	7%	13	\$1,800	\$230	\$40							\$2,070
Yang Ming	0%	34%	18										
OOCL	0%	31%	14										
Hapag-Lloyd	0%	6%	12										
Hyundai	0%	4%	14										
NYK Line	0%	4%	17										
Average Container Rate													\$2,045

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 210.0 \ 4,692.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	37%	16%	24	\$1,160	\$230	\$40					\$399		\$1,829
Maersk-SeaLand	35%	17%	26	\$1,215	\$230								\$1,445
Evergreen	10%	12%	30										
OOCL	9%	22%	23	\$1,215	\$230	\$40							\$1,485
NYK Line	6%	4%	19										
Yang Ming	3%	4%	25										
APL	0%	8%	24	\$2,295	\$230	\$40							\$2,565
Hapag-Lloyd	0%	7%		\$1,000	\$230	\$40					\$520		\$1,790
Hyundai	0%	5%	29										
Average Container Rate													\$1,625

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 158.0 \ 4,117.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	75%	9%	14										
OOCL	10%	18%	13	\$1,355	\$230	\$40							\$1,625
Hyundai	8%	26%	13										
Zim Line	4%	2%	23										
MOL	3%	6%	14	\$1,300	\$230	\$40					\$399		\$1,969
APL	1%	3%	12	\$1,550	\$230	\$40							\$1,820
Evergreen	0%	11%	20	\$1,056	\$230	\$40	4%	\$520		\$200			\$2,088
Maersk-SeaLand	0%	10%	20	\$1,015	\$230								\$1,245
NYK Line	0%	6%	12										
K Line	0%	3%	15	\$1,050	\$140	\$40							\$1,230
Average Container Rate													\$1,705

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 25.0 \ 1,098.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	32%	46%	19	\$1,115	\$230								\$1,345
Yang Ming	32%	8%	10										
MOL	16%	3%	13	\$1,250	\$230	\$40					\$399		\$1,919
K Line	16%	3%	11	\$1,000	\$140	\$40							\$1,180
Evergreen	4%	4%	12	\$1,770	\$230	\$40	42%	\$520					\$3,303
NYK Line	0%	17%	12										
Hanjin	0%	8%											
OOCL	0%	5%	14										
Hyundai	0%	5%											
APL	0%	3%	11	\$1,600	\$230	\$40							\$1,870
Average Container Rate													\$1,556



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 62.0 \ 1,338.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	52%	22%	25										
Hatsu Marine Ltd.	39%	2%	25										
Hanjin	10%	20%	20										
OOCL	0%	32%	15										
Yang Ming	0%	11%	17										
Maersk-SeaLand	0%	6%	24	\$1,265	\$230								\$1,495
Hyundai	0%	3%	16										

Average Container Rate

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: October 2003

Month\Year: 300.0 \ 4,654.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	32%	21%	12										
Hatsu Marine Ltd.	31%	2%											
APL	13%	19%	15	\$1,740	\$230	\$40							\$2,010
COSCO	10%	1%	18	\$3,200	\$230								\$3,430
OOCL	7%	13%	23	\$1,305	\$230	\$40							\$1,575
Evergreen	7%	6%	27										
MOL	1%	14%	17	\$1,250	\$230	\$40					\$399		\$1,919
Hyundai	0%	16%	16										
China National	0%	4%											
Average Container Rate													\$2,377